



## **Pre Sales Engineer**

### **Revinetix, Inc.**

**Reports to: Vice President of Sales**  
**Territory: East of the Mississippi**  
**Location: Salt Lake City, UT**

#### **Responsibilities**

- Pre-sales support of prospects from initial contact through evaluation and closure
- Give presentations and product demonstrations.
- Post sales support may be necessary from time-to-time.
- Occasional Travel Required

#### **Qualifications**

- Provide effective presentations, demonstrations and technical support during selling cycle.
- 3+ years experience as a pre-sales systems engineer or computer security specialist
- Able to articulate and demonstrate solutions to business problems to customer executives and staff
- Team player, high energy, positive attitude
- Business maturity, decision-making, planning, & project management skills.
- Excellent organization and communication skills required.
- Excellent troubleshooting skills in heterogeneous environments
- Strong communications (written and verbal) and presentation skills
- Strong Linux/Windows system administrator skills
- Technical proficiency with Exchange email and MSSQL
- Understanding of NAS (Network Attached Storage)
- Understanding of basic process of backup and disaster recovery
- BS in Computer Science or equivalent experience.

#### **Compensation**

- Base + Commission

#### **Contact Information:**

Relocation is not available for this position. Qualified candidates please email your resume and salary requirements to [hr@revinetix.com](mailto:hr@revinetix.com).